

I'll let you in on a little secret... there's an amazing Realtor in Woodstock named Mary Ellen Weatherhead. Thanks to our cousins, my wife and I found out about this wonderful lady. We had no idea what to expect but WOW! She is a GO-GETTER. She has a pricing structure that puts the competition to shame. That in itself was attractive enough to make the decision to work with her. We figured she'd do a few open houses. Boy were we wrong! To say she went above and beyond is a grand understatement. She spent an entire (long) day staging the house with all kinds of her own artwork and decor! She set up the bedrooms to actually look like bedrooms with beds and side tables. Attractive art was placed above the beds. Everything looked warm and inviting. We were blown away that this type of attention was being paid to the house we were wanting to sell. The house went on the market mid-November and we knew it wasn't the best time to be listing a home. Still, Mary Ellen did MANY open houses, giving up precious hours of her personal weekend time for our benefit. We received a couple lowball offers and Mary Ellen guided us to stick to our guns and not be discouraged. It was worth waiting. We ended up getting the money we wanted for the home and couldn't be happier. I hope the very nice family that bought it enjoys it as much as my mother and father did. I would recommend Mary Ellen to anyone needing to sell or buy a home in a heartbeat! You won't be disappointed!