

Some months back I lost my best friend to cancer and found myself as the executrix for her estate. With that responsibility came the inevitable requirement to sell her house and property. While I was prepared to accept this challenge, nothing had prepared me for the changes over the passage of time since I had last tackled the actual sale of a house, nor did the restrictions of COVID19 and its variants make the situation any easier. My personal experience in and with sales had left a very bitter and sceptical taste for the process. My friend, though, had described a good and honest person who had become a friend through shared experiences. I made the call. It was a moment of supportive calm I shall never forget.

Enter Mary Ellen Weatherhead of Makey Real Estate. There was no rush to a sales position but rather the encouragement to focus on the immediate details of death and grieving. It was unexpected in the current real estate market and rush to business and a great relief to have time when everyone everywhere else was in a hurry to move things along. I was able to maintain balance and focus on one thing at a time. After the funeral Mary Ellen pointed out a one thing at a time list for preparing the house for sale – contents first. The interior update was next – wallpaper stripping, carpet removal, painting, cleaning, light fixture updates, carpet replacement and curb appeal landscaping. Mary Ellen made suggestions, participated and supervised every step of the way. Her unerring attention to detail was exemplary. Though I was aware of her many commitments to other clients, it always felt as if my friend's property was the #1 priority on her list.

It was a unique experience for me in the sales market. From the initial listing throughout the entire sales process, I felt comfortable, well-informed, secure and supported. It was a procedure that spoke to treating others as you wish to be treated, so uncommon these days, yet so devoutly to be wished. I even received suggestions regarding amounts to set aside for final taxes.

Mary Ellen has my undying gratitude, support and every wish for the well-deserved continuation of her business success as long as she wishes to participate in real estate. No one in my 70+ years of experience deserves it more.

Lynn Freeland