

As many know, selling your home is a stressful process. The stress level we had anticipated we were going to go through was brought way down by Mary Ellen's attitude, kindness, friendliness and desire to really help.

When we decided to sell our home we were very apprehensive with the prospect of getting the wrong realtor. After we had talked to two realtors, although very professional, we were not sure they were right for us.

By chance, we had decided to call Mary Ellen and asked her to come and see our home (we had already done the same with the previous two realtors) and, to discuss with her our options and selling strategies. While giving her a tour of our home, Mary Ellen was quietly making mental notes of all the features of the home and how they should be presented to potential buyers. When the tour was over she sat down with us and once she started explaining how she intends to present our home and what her strategy would be, we knew that with Mary Ellen we had made the right choice.

Starting with her ideas for timing on the market, agreement negotiation, commission and ending with the online media presentation and home staging, everything seemed to come together and everything just simply made sense.

Mary Ellen exceeded all our expectations in the selling process of our home, she went over and above her responsibilities and saved us thousands of dollars. She works with a team of professionals and it shows in how your home will be presented on the market. She is a professional that adds to her portfolio honesty and kindness attributes that are rare to find.

Communication between you and your realtor is very important and with Mary Ellen you will understand the dynamic of the market at the time of your listing.

We could not be happier with the result of our collaboration with Mary Ellen and we strongly recommend her to everyone that is looking for a fantastic realtor.

Although we had sold our home, which we really loved and where we had made so many beautiful and loving memories, we are very happy we chose Mary Ellen to help us through.

Thank you Mary Ellen for everything you have done for us!

Carmen and Constantin