

## **The Good, actually “The Excellent”!**

Mary Ellen is a true professional who holds her CPA/CGA, Dipl. M.A., CMRP, and Mortgage Agent License. This is in addition to Mary Ellen’s RECO Real Estate Sales Person Certification.

Coming from a professional background and having to deal with government regulated rules and regulations, Mary Ellen brings her master negotiating skills to the forefront when working with clients on real estate transactions. Mary Ellen truly cares about her clients, their families and their beloved pets. This professional upbringing demands a very strong degree of ethic’s which Mary Ellen carries over to her real estate dealings.

On a personal level, when I first met with Mary Ellen, we discussed the strategy of selling my home. The plan of preparing the home with cleaning up, painting, staging, prelisting home inspection, and photos with video and droning - all services coordinated through Mary Ellen. She was very open, forthright and caring. Mary Ellen even went so far as to come to my home to pick up Isla (Border Terrier dog) and take Isla back to her place to babysit while other agents were showing my home!

## **The Bad, actually “Still the Excellent”**

Mary Ellen is on the forefront or leading edge of the way real estate transactions are trending with brokers and sales individuals. Mary Ellen’s business plan and model have been developed with present day thinking and concepts. This is the way real estate transactions should be carried on in the present. Mary Ellen’s plan offers an immensely competitive alternative choice to traditional 4-6% commission plans.

## **The Ugly, actually “The Really Ugly”**

Unfortunately, there is absolutely nothing ugly I can say.

## **The Summary**

Mary Ellen will provide you with the best, most honest and caring experience you could possibly have when you buy or sell a home. Isla (my Border Terrier) fell in love with Mary Ellen. I am truly grateful to Mary Ellen for getting me through the sale of my home with her plan!

Best Regards, happy house hunting or selling.

Jeff Dickson